

Be the Change You Want to See in the World of Sepsis

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- Implementing Change
- What Helped Us
- Questions





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Our Story

The Sepsis Stigma

"What is sepsis and how do you treat it?"

- Ask around... no two people will give you the same answer
- Most physicians were describing Septic Shock when they talked about Sepsis. This made early identification difficult.
- By the time physicians saw "Sepsis" we were already passed the 3 hour bundle.
- As our compliance got better, our mortality did too.





Our Story

- Start broad then narrow
- Driven by data
- Small team, big decisions
- Increasingly changing our PI needs
- Other variables to consider:
 - Where was time zero?
 - Where did the patient fail the measure?
 - Which shift?
 - Naughty and Nice list

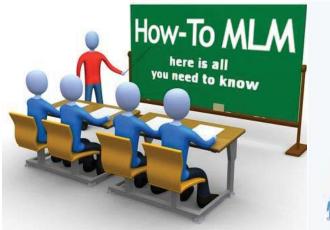


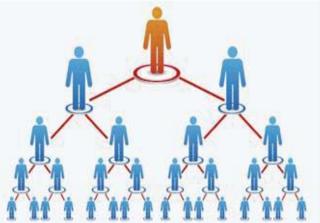
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Building Your Team









Find Your "Why"

Why implement change? Why is it important?
 What drives you?

Be Specific

- KEEP IT PATIENT FOCUSED
- If you start with CMS, you will lose them
- Have the research handy



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Building Your Team

Social Media Rules:

- Be Authentic
- Follow, Comment, Like, etc.
 - Make NONE of it sepsis related
 - Regular conversations
 - Find out what you have in common
- Frequent contact with people
 - Rounds > Meetings





It's all about relationships and customer service!

- Listen to your customer/team member (sepsis related)
- Ask Questions
 - What do they need to make their job easier?
 - What makes them upset?
 - What are the problems?
 - What are the solutions?
 - What can I do to support you?



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Building Your Team

Recruit Team Members

- Vision Boards and Wish Lists
- You want busy people, they get stuff done.
- Team members will be your sepsis champions
- What is in it for them?
 - Conversations that start this way are more natural, efficient, and interactive.
 - Why do you think he/she would be great for this?
 - They have a gift to share!





Patience is key

 How do you eat an elephant? One bite at a time.

You have two jobs:

- The job you are currently doing
- Improving the job you are currently doing



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Building Your Team

Handling Objections:

- Don't get defensive
- Don't go into convincing mode
- Sprinkle in the research
- No is okay! Sometimes it means, "Not right now." Leave the door open.
 - We have 2 physician liaisons who aren't officially on the sepsis team but love to chat about sepsis items to improve.





Our Team

- ER and ICU Director
- ICU Nurse Practitioner
- 2 ER Physicians
- 2 ER Managers
- 2 ER Pharmacists
- 2 Pulmonologists



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Implementing Change

One person can absolutely make a difference!

- Have mercy on the ER
 - Everything is on fire
 - Listen to your customer (i.e. No paper)
- Communicate and Educate
 - What tools/resources are provided?
 - 2 BB, pocket card, poster check list, poster bundle list, follow-up letter, KUDOS Card, buttons, SAM, emails, rounds, newsletters, CME





Implementing Change



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Implementing Change

Who to contact?

- Katie, Katie the Sepsis Lady
- Contact info is on the back of every BB
- Pager, email, work phone, cell phone, carrier pigeon...

Networking

- We can all be awesome at sepsis!
- What are other people doing in their facilities?





Implementing Change

Make it a competition

- Do you know anyone more competitive than an ICU or ER nurse?
- Sepsis Hero board
- Wheel of Sepsis
- Rewards. Again, what's in it for them?



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What Helped Us

Let's get right into the good stuff...

I CAN HELP YOU PASS THE FLUID BOLUS!







What Helped Us

- ECC bolus order:
 - One single order
 - Kg x 30mL calculated for physician
- EMS IVF:
 - Algorithm: EMS→ Fluids→
 Amount/Type/Rate→ Communication Order→
 Physician signs
- MAP Color Change:
 - Low BP has a color change in Cerner, MAP did not
 - SO MUCH TRAINING!!



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What Helped Us

- Non-Invasive Hemodynamic Monitoring
 - CHF, low EF, advanced age: USE IT!
 - Basically any reason that you can come up with that would fluid overload the pt
 - There is a conversation between ER and Pulm or Renal doctors (This is NEW!)
 - When in doubt, go to the unit after bolus
 - ALWAYS do what is best for the patient!





What Helped Us

The second biggest challenge...

The Repeat Lactic Acid

It's not the task, it's the timing





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What Helped Us

IT driven reflex lactic acid order:

- The rule is triggered when the result is verified.
- The 4 hour reflex is based on the original requested start date/time.

Example:

- Order requested to be drawn at 12:00pm
- Result verified at 12:22pm
- New Order placed to be drawn at 4:00pm.





What Helped Us

Feedback

- Concurrent reviews
- Retro abstractions with feedback
- Assigning responsibility
 - Everyone wants to do a great job
 - They don't know what they don't know
 - Make each follow-up a case review



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What Helped Us

Pharmacy got involved

- 10 hours a day there is a pharmacist physically sitting in the ER with the physicians and nurses
- IVF bolus champion
- Antibiotic liaison (help fight the vanc-first habit)
- And, I say this lovingly, they are research junkies!





Resources

- The Sepsis Alliance
 - www.sepsis.org
- CDC
 - www.cdc.gov/sepsis
- Surviving Sepsis
 - www.survivingsepsis.org
- CMS Guidelines



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Questions?



